

Economic Sociology Prelims List

May 1, 2017

The following collections are essential and readings from them will be referenced throughout this list.

Mark Granovetter and Richard Swedberg, editors. *The Sociology of Economic Life*. Westview Press, Boulder, 3rd edition, 2011.

Neil Smelser and Richard Swedberg, editors, *Handbook of Economic Sociology*. Princeton University Press, , 2nd Ed., 2005.

Beckert, Jens and Patrick Aspers, editors. *The Worth of Goods: Valuation and Pricing in the Economy*. Oxford University Press. 2011.

The following are required readings.

Overviews and Classical Readings

Smelser, Neil J. and Richard Sweberg. "The Sociological Perspective on the Economy." In *Handbook of Economic Sociology*.

Swedberg, Richard. *Principles of Economic Sociology*. Princeton University Press, Princeton, 2003.

Swedberg, Richard and Mark Granovetter. "Introduction to the Third Edition." In *The Sociology of Economic Life*.

Smith, Adam. *The Wealth of Nations*. (Any edition) Book I, Chapters 1-8,

Durkheim, Emile. *The Division of Labor in Society*. (Any edition)

Marx, Karl. *The Communist Manifesto*. [Any edition]

Polanyi ,Karl. *The Great Transformation: The Political and Economic Origins of Our Time* (Any edition)

Weber, Max. *Economy and Society*. University of California Press, Berkeley, 1978. Pp. 63-211, 302-7, 311-354.

Weber, Max. *The Protestant Ethic and the Spirit of Capitalism*. (Any edititon).

Collins, Randall. Weber's last theory of capitalism: A systematization. *American Sociological Review*, 45:925-40, 1980.

Market Society and Markets

Polanyi, Karl. "The Economy as Instituted Process" in *The Sociology of Economic Life*

Geertz, Clifford. The bazaar economy: Information and search in peasant marketing. In *The Sociology of Economic Life*.

Neil Fligstein. *The Architecture of Markets*. Princeton University Press, Princeton, 2001.

Bourdieu, Pierre, *The Social Structures of the Economy*, Polity Press. 2005.

Harrison White. *Markets from Networks*. Princeton University Press, 2002.

Burt, Ronald S.. *Structural Holes: The Social Structure of Competition*. Harvard University Press, Cambridge, 1992.

Bourdieu, Pierre. *Distinction*. Harvard University Press, Cambridge, MA, 1984,

Sallaz, Jeffrey J. 2013. *Labor, Economy, and Society*. Malden, MA: Polity.

Somers, Margaret and Fred Block. 2005. "From Poverty to Perversity: Ideas, Markets, and Institutes over 200 years of Welfare Debates." *ASR* 70(2): 260-87.

Abolafia, Mitchel. *Making Markets*. Harvard University Press, Cambridge, 1996, Chapter 1.

Donald MacKenzie and Yuval Millo, "Constructing a Market, Performing Theory: The Historical Sociology of a Financial Derivatives Exchange, *American Journal of Sociology* 109 (1): 107-145 (2003).

Schelling, Thomas. *Micromotives and Macrobehavior*. Norton, 1978, pp.1-43.

Commodification

Alemeling, Rene, 2007. "Selling Genes, Selling Gender: Egg Agencies, Sperm Banks and the Medical Market in Genetic Material. *American Sociological Review* 72(3), pp. 319-340.

Richard Biernacki, 2001. "Labor as an Imagined Commodity." *Politics & Society* 29: 173-206.

Healy, Kieran. 2006. *Last Best Gifts: Altruism and the Market for Human Blood and Organs*. Chicago, IL: University of Chicago Press.

Bernstein, Elizabeth. 2001. "The Meaning of the Purchase: Desire, Demand and the Commerce of Sex." *Ethnography* 2(3): 389-420.

Espeland, Wendy and Mitchell Stevens. 1998. "Comensuration as a Social Process." *Annual Review of Sociology* 24: 313-343.

Aspers, Patrik and Jens Beckert. "Value in Markets." Ch. 1 in *The Worth of Goods* (Oxford University Press 2011).

Fourcade, Marion. "Price and Prejudice." Ch. 2 in *The Worth of Goods*.

Mears, Ashley. "Pricing Looks: Circuits of Value in Fashion Modeling Markets." Ch. 7 in *The Worth of Goods*.

Sharone, Ofer. *Flawed System, Flawed Self: Job Searching and Unemployment Experiences* (University of Chicago Press, 2013).

The State and the Economy

Foucault, Michel. 1997. "Governmentality." In *The Essential Works of Foucault, 1954-1984: Power*. Paul Rabinow (ed).

Block, Fred. "The Roles of the State in the Economy." In *Handbook of Economic Sociology*.

Evans, Peter B. 1989. "Predatory, Developmental, and Other Apparatuses: A Comparative Political Economy Perspective on the Third World State." *Sociological Forum* 4(4): 561-87.

Gøsta Esping-Andersen. *The Social Foundations of Postindustrial Economies*. Cambridge University Press, New York, 1999

Edelman, Lauren and Robin Stryker, "A Sociological Approach to Law and the Economy," Chapter 23 in *Handbook of Economic Sociology*, 2nd Ed.

Roy, William. *Socializing Capital: The rise of the large industrial corporation in America*. Princeton University Press, Princeton, 1997.

Embeddedness

Granovetter, Mark. "Economic action and social structure: The problem of embeddedness." *American Journal of Sociology* 91(3): 481-510.

Macaulay, Stewart. "Non-Contractual Relations in Business" In *The Sociology of Economic Life*.

Zelizer, Viviana. 2011. *Economic Lives*. Princeton, NJ: Princeton University Press.

DiMaggio, Paul and Hugh Louch. 1998. "Socially Embedded Consumer Transactions: For What Kinds of Purchases Do People Most Often use Networks?" *American Sociological Review* Vol. 63, No. 5 pp. 619-637

Lin, Nan. *Social Capital: A theory of structure and action*. Cambridge University Press, New York, 2002.

Rivera, Lauren. 2012. "Hiring as Cultural Matching: The Case of Elite Professional Service Firms." *American Sociological Review*. 77: 999-1022.

Portes, Alejandro and Julia Sensenbrenner. Embeddedness and immigration: Notes on the social determinants of economic action. In *The Sociology of Economic Life*.

Uzzi, Brian. "Social Structure and Competition in Interfirm Networks: The Paradox of Embeddedness" in *The Sociology of Economic Life*.

Khurana, Rakesh. 2002. *Searching for a Corporate Savior: The Irrational Quest for Charismatic CEOs*, Princeton University Press, pp. 1-50.

Historical and Comparative Perspectives

Chandler, Alfred. *The Visible Hand: The Managerial Revolution in American Business*. Harvard University Press, Cambridge, 1971.

Dobbin, Frank. *Forging Industrial Policy: The United States, Britain and France in the Railway Age*. Cambridge University Press, New York, 1994.

Douglass North. *Institutions, Institutional Change and Economic Performance*. Cambridge University Press, New York, 1990, pp.1-69.

Marion Fourcade-Gourinchas and Sarah Babb. The rebirth of the liberal creed: Paths to neoliberalism in four countries. *American Journal of Sociology*, 108(3), 2002.

Krippner, Greta, "The Financialization of the American Economy," *Socio-Economic Review* 3 (2), 173-2008 (2005).

Dimaggio, Paul. 2001. "Making Sense of the Contemporary Firm and Prefiguring its Future." Pp. 3-25 in *The Twenty-First-Century Firm* (Princeton UP).

Prasad, Monica. *The Land of Too Much: American Abundance and the Paradox of Poverty* (Harvard University Press, 2012)

Ruef, Martin. *Between Slavery and Capitalism: The Legacy of Emancipation in the American South* (Princeton University Press, 2014).

Streeck, Wolfgang, "E Pluribus Unum? The Varieties of Capitalism," in *The Sociology of Economic Life*.

Hamilton, Gary and Nicole Woolsey Biggart. Market, culture and authority: A comparative analysis of management and organization in the far east. In *The Sociology of Economic Life*.

Burawoy, Michael and Janos Lukacs. Mythologies of work: A comparison of firms in state socialism and advanced capitalism. *American Sociological Review*, 50:723–37, 1987.

Jane Zavisca. *Housing in the New Russia*, Cornell University Press, 2012.

Guseva, Alya and Akos Rona-Tas. Uncertainty, risk and trust: Russian and American credit card markets compared. *American Sociological Review*, 66: 623–646, 2001.

Jeffrey J. Sallaz. 2011. "Politics of Organizational Adornment," *American Sociological Review* 76(1), pp. 99-119.