

COMPREHENSIVE EXAM READING LIST  
**ORGANIZATIONS AND WORK**  
SCHOOL OF SOCIOLOGY  
UNIVERSITY OF ARIZONA  
(Last Revised April, 2015)

A guide to the abbreviations:

- \*AJS - American Journal of Sociology
- \*ASQ - Administrative Science Quarterly
- \*ASR - American Sociological Review

Abbott, Andrew. The System of Professions: An Essay on the Division of Expert Labor. Chicago: University of Chicago Press, 1988.

Acker, Joan, "Gendering Organizational Theory." Pp. 248-60 in Albert J. Mills and Peta Tancred (eds.), Gendering Organizational Analysis. Newbury Park, CA: Sage, 1992.

Ahuja, Gautam (2000). "Collaboration Networks, Structural Holes, and Innovation: A Longitudinal Study." ASQ, 45(3): 425–455.

Aldrich, Howard and Martin Ruef. Organizations Evolving, 2<sup>nd</sup> Edition. Thousand Oaks, CA: Sage, 2006.

Baron, James N. "Organizational Perspectives on Stratification." Annual Review of Sociology, 10:37–69, 1984.

Blau, Peter M. The Dynamics of Bureaucracy. Chicago: University of Chicago Press, 1955.

Braverman, Harry. Labor and Monopoly Capital. New York: Monthly Review Press, 1974. Part I & Chapter 12.

Burawoy, Michael. Manufacturing Consent. Chicago: University of Chicago Press, 1979. Chapters 4 & 5.

Burt, Ronald. Structural Holes. Cambridge, MA: Harvard University Press, 1992. Chapters 1-5.

Carroll, Glenn R. and Anand Swaminathan. "Why the Microbrewery Movement? Organizational Dynamics of Resource Partitioning in the U.S. Brewing Industry." AJS, 106:715-762, 2000.

Chandler, A. D., Jr. Strategy and Structure. Cambridge, MA: MIT Press, 1962.

- Cohen, Michael D., et al. "A Garbage Can Model of Organizational Choice," ASQ, 17, No. 1 (March): 1-25, 1972.
- Cyert, Richard M. and James G. March. A Behavioral Theory of the Firm. Englewood Cliffs, NJ: Prentice-Hall, Inc., 1963. Chapters 1-3.
- Davis, Gerald F. and Tracy A. Thompson. "A Social Movement Perspective on Corporate Control." ASQ, 39: 141-173, 1994.
- Fleming, Lee, Santiago Mingo, and David Chen. 2007. "Collaborative Brokerage, Generative Creativity, and Creative Success." ASQ, 52:443-475.
- Fligstein, Neil. Transformation of Corporate Control. Cambridge, MA: Harvard University Press, 1991.
- Gordon, David M., Richard Edwards, and Michael Reich. Segmented Work, Divided Workers: The Historical Transformation of Labor in the U.S. New York: Cambridge University Press. Chapters 1, 6.
- Granovetter, Mark. "Economic Action and Social Structure: The Problem of Embeddedness," AJS, (November): 481-510, 1985.
- Hannan, Michael T. and John H. Freeman. Organizational Ecology, Cambridge, MA: Harvard University Press, 1989.
- Hargadon, Andrew B., and Robert Sutton (1997). "Technology Brokering and Innovation in a Product Development Firm." ASQ, 42: 716-749.
- Hochschild, Arlie R. The Managed Heart: Commercialization of Human Feeling. Berkeley, CA: University of California Press, 1983.
- Hsu, Greta and Michael T. Hannan. 2005. "Identities, genres, and organizational forms." Organization Science 16, 5: 474-90.
- Hsu, Greta, Michael T. Hannan and Özgecan Koçak. 2009. "Multiple category memberships in markets: A formal theory and two empirical tests," ASR, 74: 150-69.
- Ingram, Paul and Hayagreeva Rao. 2004. "Store Wars: The Enactment and Repeal of Anti-Chain-Store Legislation in America." American Journal of Sociology, 110: 446-87.
- Jacoby, Sanford. 2004. Employing Bureaucracy: Managers, Unions, and the Transformation of Work in the 20th Century. London: LEA Publisher. (Ch 1: The Way it Was: Factory Labor before 1915).
- Kalleberg, Arne. 2013. Good Jobs, Bad Jobs: The Rise of Polarized and Precarious Employment Systems in the United States 1970s to 2000s. New York: Russell Sage. Chapters 1 and 2.

- Kanter, Rosabeth Moss. Men and Women of the Corporation. New York: Basic Books, 1977.
- Kunda, Gideon. Engineering Culture: Control and Commitment in a High-tech Corporation. Philadelphia: Temple University Press, 1993.
- Lawrence, Paul R. and Jay W. Lorsch. Organization and Environment. Cambridge, MA: Harvard University Press, 1967.
- Leidner, Robin. 1993. Fast Food, Fast Talk: Service Work and the Routinization of Everyday Life. Berkeley: University of California Press.
- March, James G. and Herbert A. Simon. Organizations. New York: John Wiley and Sons, Inc., 1958. Chapters 1-4, 6.
- McPherson, J. Miller. "An Ecology of Affiliation," ASR, 48 (August): 519-32, 1983.
- Milkman, Ruth. 1997. Farewell to the Factory: Autoworkers in the Late Twentieth Century. Berkeley: University of California Press.
- Pfeffer, Jeffrey and Gerald R. Salancik. The External Control of Organizations: A Resource Dependence Perspective. New York: Harper and Row, 1978. Chapters 3, 5-8. Also there is a new edition from 2003 with a new introduction. Stanford California: Stanford University Press.
- Phillips, Damon and Ezra Zuckerman. 2001. "Middle Status Conformity: Theoretical Restatement and Evidence from Two Markets." AJS, 107:379-429.
- Piore Michael and Chris Sabel. The Second Industrial Divide: Possibilities for Prosperities. Chapters 1, 8-12, 1984.
- Podolny, Joel M. 2001. "Networks as the pipes and prisms of the market." AJS, 107(1): 33-60.
- Powell, Walter W. "Neither Market nor Hierarchy: Network Forms of Organization." Pp. 295-336 in Research in Organizational Behavior, Vol. 12, B. Staw and L. L. Cummings, eds. JAI Press, 1990.
- Powell, Walter W., Kenneth W. Koput, and Laurel Smith-Doerr. 1996. "Interorganizational Collaboration and the Locus of Innovation: Networks of Learning in Biotechnology." ASQ, 41:116-145.
- Powell, Walter W. and P. J. DiMaggio, eds. The New Institutionalism in Organizational Analysis. Chicago, IL: University of Chicago Press, 1991.
- Saxenian, AnnaLee. 1994. Regional advantage: Culture and competition in Silicon Valley and Route 128. Cambridge, MA: Harvard University Press.

- Scott, W. Richard and Gerald F. Davis. Organizations and Organizing: Rational, Natural, and Open System Perspectives. Upper Saddle River, NJ: Pearson-Prentice Hall, 2007.
- Selznick, Philip. TVA and the Grass Roots. Berkeley: University of California Press, 1949.
- Silver, Beverly. 2003. Forces of Labor: Worker's Movements and Globalization since 1870. NY: Cambridge University Press.
- Simon, Herbert A. Administrative Behavior. New York: The Free Press, 1957.
- Smith, Vicki. "The Fractured World of the Temporary Worker: Power, Participation, and Fragmentation in the Postindustrial Workplace." Social Problems, 45: 411-30, 1998.
- Stinchcombe, Arthur L. "Bureaucratic and Craft Administration of Production." ASQ, 4 (September): 168-87, 1959.
- \_\_\_\_\_. "Social Structure and Organization." Pp. 142-93 in Handbook of Organizations, James G. March, ed. Chicago: Rand McNally and Company, 1965.
- Taylor, Frederick W. The Principles of Scientific Management. New York: Harper and Brothers Publishers, 1911. Chapter 1.
- Thompson, James D. Organizations in Action. New York: McGraw-Hill Book Company, 1967.
- Tolbert, Pamela and Lynne Zucker. "Institutional Sources of Change in the Formal Structure of Organization: The Diffusion of Civil Service Reform, 1880-1935," ASQ, (March): 22-39, 1983.
- Uzzi, Brian. "Social Structure and Competition in Interfirm Networks: The Paradox of Embeddedness." ASQ, 42: 35-67, 1997.
- Vaughan, Diane. The Challenger Launch Decision: Risky Technology, Culture, and Deviance at NASA. Chicago: University of Chicago Press.
- Weber, Max. "Bureaucracy." In From Max Weber: Essays in Sociology, trans. by H. H. Gerth and C. Wright Mills. New York: Oxford University Press, 1946.
- Weick, Karl. "Educational Organizations as Loosely Coupled Systems," ASQ, (March): 1-19, 1976.
- Whittington, Kjersten Bunker, Jason Owen-Smith & Walter W. Powell. 2009. "Networks, Propinquity, and Innovation in Knowledge Intensive Industries." ASQ, 54(1): 90-122.
- Williamson, Oliver E. Markets and Hierarchies: Analysis and Antitrust Implications. New

York: Free Press, 1975. Chapters 1-7.

Woodward, Joan. Industrial Organization: Theory and Practice. London: Oxford University Press, 1965. Chapters 1-5.

Yue, Lori Qingyuan, Hayagreeva Rao, and Paul Ingram. 2013. "Information Spillovers from Protests against Corporations: A Tale of Walmart and Target." ASQ, 58: 669-701.

Zuckerman, Ezra W. 1999. "The Categorical Imperative: Securities Analysts and the Illegitimacy Discount." AJS, 104:1398-1438.