

SOC 565: WORK AND PROFESSIONS (Fall 2014)

Professor Jeff Sallaz (jsallaz@email.arizona.edu)
Meeting Time and Place: Tues/Thur, 2:00-4:00, in S Sci 415
Office Hours: Tues/Thur 5-6, in S Sci 439A

The purpose of this course is to introduce graduate students to the sociology of work, labor, and occupations. By the end of the semester, students will have a working knowledge of classical and contemporary perspectives, and will produce a seminar paper that either synthesizes current knowledge or proposes research that would advance the field. As in all graduate seminars, adequate preparation and participation in class discussions are mandatory.

JOB REQUIREMENTS

Memos (6): Six one-page reading memos are due throughout the semester, as indicated below. You can upload them to a D2L dropbox before 8PM on Monday.

Presentations (2): Course participants must lead discussion for one class, and also give a short presentation at the end of the semester summarizing his or her course project.

Paper (1): Students will turn in a paper (10 page minimum; 20 page maximum). The paper could be a theory piece (comparing two traditions, interrogating a paradigm, etc); it could propose an empirical study; or it could write up research undertaken during the semester (the student may have a project underway or in mind). Due date TBA.

TOOLS OF THE TRADE

The following books are required for this class. All other readings should be on D2L.

- Braverman, Harry. 1974. *Labor and Monopoly Capital*. NY: Monthly Review Press.
- Burawoy, Michael. 1979. *Manufacturing Consent*. Chicago: University of Chicago Press.
- Hochschild, Arlie Russell. 2002 [1983]. *The Managed Heart: Commercialization of Human Feeling*. Berkeley: University of California Press. (either original or new edition)
- Leidner, Robin. 1993. *Fast Food, Fast Talk: Service Work and the Routinization of Everyday Life*. Berkeley: University of California Press.
- Milkman, Ruth. *Farewell to the Factory: Auto Workers in the Late Twentieth Century*. Berkeley: University of California Press.
- Mofford, Juliet. 1970. *Child Labor in America*. Carlisle, MA: History Compass.
- Parrenas, Rhacel. 2011. *Illicit Flirtations: Labor, Migration, and Sex Trafficking in Tokyo*. Palo Alto, CA: Stanford University Press.
- Reich, Adam. *With God on our Side: The Struggle for Workers' Rights in a Catholic Hospita*. Ithaca, NY: ILR Press.
- Sallaz, Jeffrey J. 2013. *Labor, Economy, and Society*. Malden, MA: Polity.
- Sharone, Ofer. 2013. *Flawed System/Flawed Self*. Chicago: University of Chicago Press.
- Silver, Beverly. 2003. *Forces of Labor: Worker's Movements and Globalization since 1870*. NY: Cambridge University Press.

Introduction

Week 1 (Thur, Aug 28)

- Sallaz. "The Great Transformation of Work." Pp. 17-40 in *Labor, Economy, and Society* (hereafter, LES)

The Politics of Production Program

Week 2 (Tues, Sept 2)

***MEMO 1 due.

- Burawoy, M. 2009. *The Extended Case Method*. Berkeley: Univ of Cali Press. (ch. 1)

Week 2 (Thur, Sept 4)

- Burawoy, M. 1985. *The Politics of Production*. London: Verso. (Pp 85-91, 226-8)
- Jacoby, S. 2004. *Employing Bureaucracy* London: LEA Publishers (selections)
- Edwards, Richard. 1979. *Contested Terrain*. NY: Basic Books. (Ch. 2: The Personal Touch)

From Despotism to Hegemony

Week 3 (Tues, Sept 9):

- Braverman. *Labor and Monopoly Capital*. (Chs 1-4; i.e., pp. 45-123)

Week 3 (Thur, Sept 11):

- Burawoy. *Manufacturing Consent*. (Preface, 20-30, 51-94)
- Burawoy. *The Politics of Production*. (pp. 122-8)

The Fordist Employment Model

Week 4 (Tues, Sept 16)

***MEMO 2 due.

- Sallaz. "Classifying Labor" (pp. 41-65 in LES)

Week 4 (Thur, Sept 18)

- Crittenden, Ann. 2001. *The Price of Motherhood*. NY: Henry Holt and Co. (selection)
- Mofford. *Child Labor in America*.
- Glenn, Evelyn Nakano. 1992. "From Servitude to Service Work" *Signs* 18(1): 1-43.
- Thompson, Heather Ann. 2011. "Rethinking Working-Class Struggle Through the Lens of the Carceral State." *Labor* 8(3): 15-47.

Negotiating the End of Fordism (Hegemonic Despotism)

Week 5 (Tues, Sept 23)

- Kalleberg, Arne. 2013. *Good Jobs, Bad Jobs*. New York: Russell Sage. Ch. 2 (21-39)
- Milkman. *Farewell to the Factory*. Ch. 1, 2, 3 (pp. 1-92)

Week 5 (Thur, Sept 25)

- Milkman. *Farewell to the Factory*. Ch. 4, 5 (pp. 93-180)

Emergent Forms of Labor

Week 6 (Tues, Sept 30)

***MEMO 3 due.

- Sallaz. "Commensurating Labor" (pp. 66-87 in LES)

Week 6 (Tues, Thur, Oct 2)

- Hochschild. *The Managed Heart*.

Week 7 (Tues, Oct 7; Thur, Oct 9)

- Leidner. *Fast Food, Fast Talk*. (pp. 1-85 for Tues; pp. 86-177 for Thur)

How Labor Markets Really Work

Week 8 (Tues, Oct 14)

***MEMO 4 due.

- Sallaz. "Making Labor Markets." (pp. 88-109 in LES)

Week 8 (Thur, Oct 16)

- Rivera, L. 2012. "Hiring as Cultural Matching: The Case of Elite Professional Service Firms." *ASR* 77(6): 999-1022.
- Williams, C. L. and C. Connell. 2010. "Looking Good and Sounding Right: Aesthetic Labor and Social Inequality in the Retail Industry." *Work and Occupations* 37(3): 349-377.
- Desmond, M. 2011. "Making Firefighters Deployable." *Qualitative Sociology* 34: 59-77.

Week 9 (Tues, Oct 21; Thur, Oct 23)

- Sharone. *Flawed System/Flawed Self*. (pp. 1-85 for Tues; pp. 86-190 for Thur)

Labor Process Debates

Week 10 (Tues, Oct 28)

***MEMO 5 due.

- Sallaz, "Controlling Labor" (pp. 110-133 in LES)

Week 10 (Thur, Oct 30)

- Lee, CK. 1995. "Engendering the Worlds of Labor." *ASR* 60(3): 378-397
- Mears, Ashley. 2008. "Discipline of the Catwalk." *Ethnography* 9(4) 429-56.
- Lopez, Steven Henry. 2007. "Efficiency and the Fix Revisited: Informal Relations and Mock Routinization in a Nursing Home." *Qualitative Sociology* 30(3): 225-47.

Case Study: Call Centers

Week 11 (Tues, Nov 4)

- Vidal, Matt. 2011. "Reworking Postfordism." *Sociology Compass* 5(4): 273-86.
- Callaghan, G. and P. Thompson. 2001. "Edwards Revisited: Technical Control and Call Centres" *Economic and Industrial Democracy* 22(1): 13-37.
- Poster, W. 2011. "Emotion Detectors, Answering Machines & E-Unions." *ABS* 55: 868-901.

Week 11 (Thur, Nov 6)

- Sallaz, Jeffrey J. forthcoming. "Beyond Carrots and Sticks: How Firms Manufacture Effort via 'Permanent Pedagogy.'" *Work and Occupations*.

Labor, Migration, Globalization

Week 12 (Thur, Nov 13)

- Parrenas. *Illicit Flirtations*.

Week 13 (Tues, Nov 18)

***MEMO 6 due.

- Sallaz "Labor and Group-Making" (pp. 134-156 in LES)

Week 13 (Thur, Nov 20)

- Silver. 2003. *Forces of Labor*

Week 14 (Tues, Nov 25)

- Reich. 2012. *With God on our Side*.

Week 15 (Tues, Dec 2; Thur, Dec 4)

- Student presentations.

Week 16 (Tues, Dec 9)

- Student presentations.