

Draft: 01/08/2014

**Soc/Law/PA/Pol 596f: Theory and Research on the Nonprofit Sector
Spring, 2015
Thursday, 3:30-6:00 PM
Social Science 415**

Instructor:

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Office hours: Tuesday, 1:00 to 5:00 PM

Overview

Course Overview: This course examines the nonprofit sector as a social institution. It focuses primarily on the American nonprofit sector, but we also look at how the sector ‘plays’ in other parts of the world. Different disciplines have looked at the sector from different perspectives. In part one we review how history, law, economics, sociology, political science, and org theory view the sector. The second part of the course reviews theory and research on stakeholders, e.g., government, corporations, members, volunteers, donors, and foundations. The final part of the course looks at international non-governmental organizations.

Requirements: The first course requirement is that you attend every session and do the required readings. You should be able to offer some insights on all the required readings in the course of the class discussion, but you will not be graded on your participation or attendance.

Second, you are required to write four one-page, single spaced critical essays. Each will cover an article; books can count for two. These essays will be graded and count for 60% of your grade (15% each). In these essays you should summarize the content and describe how the readings contribute to the literature, complement each other, and approach issues in a different way. You should also touch upon their shortcomings. You need to select your readings by the second week of class.

Third, you are expected to lead the class discussion on the reading for that week. I would advise you to check with the instructor a few days before the class to go over the format for the class.

Finally, you are required to write a research paper (20 pages including text, references, tables, figures, etc.). It may take the form of a literature review, a research proposal, a case study, or a research note (e.g., analysis of secondary data). The grade on the paper will count for 40% of your grade. You need to have your topic approved by the instructor at the beginning of the semester (one page outlines due February 5th). You will make a brief report (5 minutes) to class on your topic on March 5th or March 12th and present a short summary of your paper (10 minutes) to the class on April 30th. The final paper is also due April 30th, but I will accept incompletes if need be.

Students may take the course pass/fail, but must do all the assignments and receive an overall grade of “B-“ or better to receive a passing grade.

Basis for Grading Student Performance: Critical review essays (60%) and research paper (40%).

Readings: The five books (Frumkin, Powell and Steinberg, Wuthnow, Gidron and Hasenfeld, and Salamon) can be purchased from the bookstore or you can go on-line and order them yourself (e.g., half.com or amazon.com). The articles and chapters are on D2L.

Readings (Items WITHOUT an asterisk are required readings for the class)

January 15 Overview of the Sector

Peter Frumkin. 2002. On Being Nonprofit: A Conceptual and Policy Primer. Cambridge, MA: Harvard University Press.

Elizabeth T. Boris and C. Eugene Steuerle. 2006. “Scope and Dimensions of the Nonprofit Sector.” In The Nonprofit Sector: A Research Handbook, 2nd Edition, edited by Walter W. Powell and Richard Steinberg. New Haven, CT: Yale University Press.

Lester M. Salamon. 2012. “The Resilient Sector: The Future of Nonprofit America.” In The State of Nonprofit America, 2nd Edition, edited by Lester M. Salamon. Washington, D.C.: Brookings Institution Press.

Disciplinary Perspectives on the Nonprofit Sector

January 22 Historical Perspectives on the Nonprofit Sector

Kevin C. Robbin. 2006. “The Nonprofit Sector in Historical Perspective: Traditions of Philanthropy in the West.” In The Nonprofit Sector: A Research Handbook, 2nd Edition, edited by Walter W. Powell and Richard Steinberg. New Haven, CT: Yale University Press.

Jürgen Habermas (translated by Thomas Burger with the assistance of Frederick Lawrence). 1995. Cambridge, MA: The MIT Press. Chapters 2.

Alexis DeTocqueville. 2000. “On the Use that the American Make of Association in Civil Life” and “Relations between Civil Associations and Political Associations.” Democracy in America translated by Harvey C. Mansfield and Delba Winthrop. Chicago: University of Chicago Press. Part II, Chapters 5.

Peter D. Hall. 2006. “A Historical Overview of Philanthropy, Voluntary Associations, and Nonprofit Organizations in the U.S.” In The Nonprofit Sector: A Research Handbook, 2nd Edition, edited by Walter W. Powell and Richard Steinberg. New Haven, CT: Yale University Press.

January 29

Legal Perspectives on the Nonprofit Sector

Marion R. Fremont-Smith. 2004. "A Brief History of the Law of Charities." Governing Nonprofit Organizations: Federal and State Law and Regulation. Cambridge, MA: Belknap/Harvard University Press. Chapter 2.

John G. Simon. 2006. "The Federal Tax Treatment of Nonprofit Organizations." In The Nonprofit Sector: A Research Handbook, 2nd edition, edited by Walter W. Powell and Richard Steinberg. New Haven, CT: Yale University Press.

Evelyn Brody. 2006. "The Legal Framework for Nonprofit Organizations." In The Nonprofit Sector: A Research Handbook, 2nd edition, edited by Walter W. Powell and Richard Steinberg. New Haven, CT: Yale University Press.

February 5

Political Perspectives on the Nonprofit Sector

Robert D. Putnam. 1993. Making Democracy Work: Civic Traditions in Modern Italy. Princeton, NJ: Princeton University Press. Chapters 4, 6

Robert D. Putnam. 1995. "Bowling Alone: America's Declining Social Capital." Journal of Democracy, 6:65-78.

Daniel A. McFarland and Reuben J. Thomas. 2006. "Bowling Young: How Youth Voluntary Associations Influence Adult Political Participation." American Sociological Review, 71: 401-425.

Pamela Paxton. 2007. "Association Memberships and Generalized Trust: A Multilevel Model across 31 Countries." Social Forces, 86:47-76.

Dylan Riley. 2005. "Civic Associations and Authoritarian Regimes in Interwar Europe: Italy and Spain in Comparative Perspective." American Sociological Review, 70:288-310.

*Pamela Paxton. 2002. "Social Capital and Democracy: An Interdependent Relationship." American Sociological Review, 67:254-277.

*Thomas Rotolo and John Wilson. 2004. "What Happened to the 'Long Civic Generation'? Explaining Cohort Differences in Volunteerism." Social Forces, 82:1091-1121.

*Doug McAdam and Cynthia Brandt. 2009. "Assessing the Effects of Voluntary Youth Service: The Case of Teach for America." Social Forces, 88: 945-70.

February 12

Public Administration Perspectives on the Nonprofit Sector

H. Brinton Milward and Keith G. Provan. 2000. "Governing the Hollow State" Journal of Public Administration Research and Theory, 10:359-379.

Elizabeth T. Boris with Matthew Maronick. 2012. "Civic Participation and Advocacy." In The State of Nonprofit America, 2nd Edition, edited by Lester M. Salamon. Washington, D.C.: Brookings Institution Press.

Stephen R. Smith and Kirsten Gronbjerg. 2006. "Scope and Theory of Government-Nonprofit Relations." In The Nonprofit Sector: A Research Handbook, 2nd Edition, edited by Walter W. Powell and Richard Steinberg. New Haven, CT: Yale University Press.

Kirsten A. Gronbjerg and Lester M. Salamon. 2012. "Devolution, Marketization, and the Changing Shape of Government-Nonprofit Relations." In The State of Nonprofit America, 2nd Edition, edited by Lester M. Salamon. Washington, D.C.: Brookings Institution Press.

Jeffrey M. Berry and Kent E. Portney. 2014. "The Group Basis for City Politics." Pp. 21-46 in Nonprofits and Advocacy: Engaging Community and Government in an Era of Retrenchment, edited by Robert J. Pekkanen, Steven Rathgeb Smith, and Yutaka Tsujinaka. 2014. Baltimore: Johns Hopkins University Press.

Mark Chaves, Laura Stephens, and Joseph Galaskiewicz. 2004. "Does Governmental Funding Suppress Nonprofits' Political Activity?" American Sociological Review, 69:292-316.

Nicole P. Marwell. 2004. "Privatizing the Welfare State: Nonprofit Community-Based Organizations as Political Actors." American Sociological Review, 69:265-291.

*Martha Minow. 2002. Partners, Not Rivals: Privatization and the Public Good. Boston: Beacon Press.

*Lester M. Salamon. 1995. "Of Market Failure, Voluntary Failure, and Third Party Government: Toward a Theory of Government-Nonprofit Relations in the Modern Welfare State." In Partners in Public Service: Government-Nonprofit Relations in the Modern Welfare State, by Lester M. Salamon. Baltimore, Maryland: The Johns Hopkins University Press.

*Wendy Cadge and Robert Wuthnow. 2006. "Religion and the Nonprofit Sector." In The Nonprofit Sector: A Research Handbook, 2nd Edition, edited by Walter W. Powell and Richard Steinberg. New Haven, CT: Yale University Press.

Burt Weisbrod. 1975. "Toward A theory of the Voluntary Non-Profit Sector in a Three-Sector Economy." Pp. 171-195 in Altruism, Morality, and Economic Theory, edited by Edmund Phelps. New York: Russell Sage.

Henry Hansmann. 1980. "The Role of Nonprofit Enterprise." Yale Law Journal, 89:835-361.

Ben-Ner, Avner and Theresa Van Hoomissen. 1991. "Nonprofit Organizations in the Mixed Economy: A Demand and Supply Analysis." Annals of Public and Cooperative Economics, 62:519-550.

Burt Weisbrod. 1998. "Institutional Form and Organizational Behavior." In Private Action and the Public Good, edited by Walter W. Powell and Elisabeth S. Clemens. New Haven: Yale University Press.

Richard Steinberg. 2006. "Economic Theories of Nonprofit Organizations." In The Nonprofit Sector: A Research Handbook, 2nd edition, edited by Walter W. Powell and Richard Steinberg. New Haven, CT: Yale University Press.

Organizational Issues

February 26 Institutional Factors

Joseph Galaskiewicz and Wolfgang Bielefeld. 1998. Nonprofit Organizations in an Age of Uncertainty: A Study of Organizational Change. Hawthorne, NY: Aldine de Gruyter. Chapters 1.

Paul DiMaggio and Walter W. Powell. 1983. "The Iron Cage Revisited: Institutional Isomorphism and Collective Rationality in Organizational Fields." American Sociological Review, 48:147-160.

Peter Frumkin and Joseph Galaskiewicz. 2004. "Institutional Isomorphism and Public Sector Organizations." Journal of Public Administration Research and Theory, 14:283-307.

Francie Ostrower and Melissa M. Stone. 2006. "Governance: Research Trends, Gaps, and Future Prospects." In The Nonprofit Sector: A Research Handbook, 2nd edition, edited by Walter W. Powell and Richard Steinberg. New Haven, CT: Yale University Press.

Kevin P. Kearns. 2012. "Accountability in the Nonprofit Sector." In The State of Nonprofit America, 2nd Edition, edited by Lester M. Salamon. Washington, D.C.: Brookings Institution Press.

Hokyu Hwang and Walter W. Powell. 2009. "The Rationalization of Charity: the Influences of Professionalism in the Nonprofit Sector." Administrative Science Quarterly, 54:268-98.

Bradley J. Koch, Joseph Galaskiewicz, and Alisha Pierson. Forthcoming. "Networks and Organizational Mission." Nonprofit and Voluntary Sector Quarterly. First published online on February 17, 2014 as doi:10.1177/0899764014523335.

*Robert Michels [1915] 1962. Political Parties: A sociological Study of the Oligarchical Tendencies of Modern Democracy. New York: Free Press.

*Mayer Zald. 1970. Organizational Change: The Political Economy of the YMCA. Chicago: University of Chicago Press.

March 5 Commercialization and Competition

Estelle James. 1986. "How Nonprofits Grow: A Model." In The Economics of Nonprofit Institutions: Studies in Structure and Policy, edited by Susan Rose-Ackerman. New York: Oxford University Press.

Dennis R. Young, Lester M. Salamon, and Marky Clark Grinsfelder. 2012. "Commercialization, Social Ventures, and For-profit Competition." In The State of Nonprofit America, 2nd Edition, edited by Lester M. Salamon. Washington, D.C.: Brookings Institution Press.

Burton A. Weisbrod. 1998. "The Nonprofit Mission and its Financing: Growing Links between Nonprofits and the Rest of the Economy." In To Profit or Not to Profit: The Commercial Transformation of the Nonprofit Sector edited by Burton A. Weisbrod. New York: Cambridge University Press.

Joseph Galaskiewicz, Wolfgang Bielefeld, and Myron Dowell. 2006. "Networks and Organizational Growth: A Study of Community Based Nonprofits." Administrative Science Quarterly, 51:337-380.

Child, Curtis. 2010. "Wither the Turn? The Ambiguous Nature of Nonprofits' Commercial Revenue." Social Forces, 49: 145-162.

Debra C. Minkoff. 1997. "The Sequencing of Social Movements." American Sociological Review, 62:779-799.

Debra C. Minkoff and Walter W. Powell. 2006. "Nonprofit Mission: Constancy, Responsiveness, or Deflection?" In The Nonprofit Sector: A Research Handbook, 2nd edition, edited by Walter W. Powell and Richard Steinberg. New Haven, CT: Yale University Press.

*Burton A. Weisbrod, Jeffrey P. Ballou, and Evelyn D. Asch. 2008. Mission and Money: Understanding the University. New York: Cambridge University Press.

March 12 Social Enterprises

Julie Battilana and Silvia Dorado. 2010. "Building Sustainable Hybrid Organizations: The Case of Commercial Microfinance Organizations." Academy of Management Journal. 53(6):1419-1440.

Dennis R. Young. 2012. "The State of Theory and Research on Social Enterprises." In Social Enterprises: An Organizational Perspective edited by Benjamin Gidron and Yeheskel Hasenfeld. New York: Palgrave Macmillan.

Eve Garrow and Yeheskel Hasenfeld. 2012. "Managing Conflicting Institutional Logics Social Ervice vs. Market." In Social Enterprises: An Organizational Perspective edited by Benjamin Gidron and Yeheskel Hasenfeld. New York: Palgrave Macmillan.

Joseph Galaskiewicz and Sondra Barringer. 2012. "Social Enterprises and Social Categories." Pp. 47-70 in Social Enterprises: An Organizational Perspective, edited by Benjamin Gidron and Yeheskel Hasenfeld. New York: Palgrave Macmillan.

Jacque Defourny and Marthe Nyssens. 2012. "Conceptions of Social Enterprise in Europe: A Comparative Perspective with the United State." In Social Enterprises: An Organizational Perspective edited by Benjamin Gidron and Yeheskel Hasenfeld. New York: Palgrave Macmillan.

Stakeholder Relations

March 26 Volunteering

Robert Wuthnow. 1998. Loose Connections: Joining Together in America's Fragmented Communities. Cambridge, MA: Harvard University Press.

Marc A. Musick, John Wilson, and William B. Bynum Jr. 2000. "Race and Formal Volunteering: The Differential Effects of Class and Religion." Social Forces, 78:1539-71.

Thomas Rotolo. 2000. "A Time to Join, A Time to Quit: The Influence of Life Cycle Transitions on Voluntary Association Membership." Social Forces, 78:1133-61.

Robert Andersen, James Curtis, and Edward Grabb. 2006. "Trends in Civic Association Activity in Four Democracies: The Special Case of Women in the United States." American Sociological Review, 71: 376-400.

Kraig Beyerlein and David Sikkink, "Sorrow and Solidarity: Why Americans Volunteered for 9/11 Relief Efforts." Social Problems, 55:190-215.

Eleanor Brown and David Martin. 2012. "Individual Giving and Volunteering." In The State of Nonprofit America, 2nd Edition, edited by Lester M. Salamon. Washington, D.C.: Brookings Institution Press.

*Francesca Borgonovi. 2008. "Divided We Stand, United We Fall: Religious Pluralism, Giving, and Volunteering." American Sociological Review, 73: 105-128.

*John Wilson. 2000. "Volunteering." Annual Review of Sociology, 26:215-40.

*Eleanor Brown and James M. Ferris. 2007. "Social Capital and Philanthropy: An Analysis of the Impact of Social Capital on Individual Giving and Volunteering." Nonprofit and Voluntary Sector Quarterly, 36: 85-99.

*Pamela A. Popielarz and J. Miller McPherson. 1995. "On the Edge or In Between: Niche Position, Niche Overlap, and the Duration of Voluntary Association Memberships." American Journal of Sociology, 101:698-720.

*Evan Schofer and Marion Fourcade-Gourinchas. 2001. "The Structural Contexts of Civic Engagement: Voluntary Association Membership in Comparative Perspective." American Sociological Review, 66:806-828.

April 2 Individual Donors

Francie Ostrower. 1995. Why the Wealthy Give: The Culture of Elite Philanthropy. Princeton, NJ: Princeton University Press. Introduction, Chapter 1.

Lise Vesterlund. 2006. "Why Do People Give?" In The Nonprofit Sector: A Research Handbook (2nd edition), edited by Walter W. Powell Richard Steinberg. New Haven, CT: Yale University Press.

Eikenberry, A. M. 2006. "Giving circles: Growing grassroots philanthropy." Nonprofit and Voluntary Sector Quarterly, 35(3): 517-532.

Emily Barman. 2007. "An Institutional Approach to Donor Control: From Dyadic Ties to a Field-Level Analysis." American Journal of Sociology, 112: 1416-57.

Laura Arrillaga-Andreessen. 2012. Giving 2.0: Transform your giving and our world. San Francisco, CA: Jossey-Bass Publishers. Chapters 2.

Kieran Healy. 2004. "Altruism as an Organizational Problem: The Case of Organ Procurement." American Sociological Review, 69:387-404.

Michael Moody. 2008. "Building a culture: The Construction and Evolution of Venture Philanthropy as a New Organizational Field." Nonprofit and Voluntary Sector Quarterly, 37:324-52.

*"Giving by Individuals." Giving USA, 2008. Glenview, IL: Giving USA Foundation. p. 43-55

*Russell N. James III and Deanna L. Sharpe. 2007. "The Nature and Causes of the U-Shaped Charitable Giving Profile." Nonprofit and Voluntary Sector Quarterly, 36:218-238.

April 9 Foundation Donors

J. Craig Jenkins and Abigail Halcli. 1999. "Grassrooting the System? The Development and Impact of Social Movement Philanthropy, 1953-1990." In Philanthropic Foundations: New Scholarship, New Possibilities, edited by Ellen Condliffe Lagemann. Bloomington, IN: Indiana University Press.

Kenneth Prewitt. 2006. "Foundations." In The Nonprofit Sector: A Research Handbook (2nd edition), edited by Walter W. Powell Richard Steinberg. New Haven, CT: Yale University Press.

David C. Hammack and Helmut K. Anheier. 2010. "American Foundations: Their Roles and Contributions to Society." Pp. 3-28 in American Foundations: Roles and Contributions, edited by Helmut K. Anheier and David Hammack. Washington, DC: Brookings Institution Press.

Jennifer Mosley and Joseph Galaskiewicz. 2010. "The Role of Foundations in Shaping and Responding to Social Welfare Policy Change: The Case of Welfare Reform." Pp. 182-204 in American Foundations: Roles and Contributions, edited by Helmut K. Anheier and David Hammack. Washington, DC: Brookings Institution Press.

Jennifer E. Mosley and Joseph Galaskiewicz. Forthcoming. "The Relationship between Philanthropic Foundation Funding and State-Level Policy in the Era of Welfare Reform." Nonprofit and Voluntary Sector Quarterly. First published online on December 5, 2014 as doi:10.1177/0899764014558932.

*Leslie Lenkowsky. 2012. "Foundations and Corporate Philanthropy." In The State of Nonprofit America, 2nd Edition, edited by Lester M. Salamon. Washington, D.C.: Brookings Institution Press.

*Steven Heydemann and Rebecca T. Kinsey. Forthcoming. "The Contributions of International Foundations to Society: The U.S. Experience, 1919-1991." In Roles and Contributions of American Foundations, edited by Helmut Anheier and David Hammack. Washington, D.C.: Brookings Press.

*Foundation Center. 2008. International Grantmaking Highlights. New York: Council on Foundations.

*Francisco Delfin, Jr. and Shui-Yan Tang. 2006. "Philanthropic Strategies in Place-Based, Collaborative Land Conservation: The Packard Foundation's Conserving California Landscape Initiative." Nonprofit and Voluntary Sector Quarterly, 35:405-29.

*Robert F. Arnove. 1980. "Introduction." Pp. 1-23 in Philanthropy and Cultural Imperialism: The Foundations at Home and Abroad, edited by Robert F. Arnove. Boston: G.K. Hall & Company

April 16 Corporate Donors

Milton Freidman. 1963. Capitalism and Freedom. Chicago: University of Chicago Press. Chapter 8.

Joseph Galaskiewicz. 1991. "Making Corporate Actors Accountable: Institution-Building in Minneapolis-St. Paul." In The New Institutionalism in Organizational Analysis, edited by Walter W. Powell and Paul J. DiMaggio. Chicago: University of Chicago Press.

Usha C. Haley. 1991. "Corporate Contributions as Managerial Masques: Reframing Corporate Contributions as Strategies to Influence Society." Journal of Management Studies, 28: 485-509.

Joseph Galaskiewicz and Michelle Sinclair. 2006. "Collaboration between Corporations and Nonprofit Organizations." In The Nonprofit Sector: A Research Handbook (2nd edition), edited by Walter W. Powell Richard Steinberg. New Haven, CT: Yale University Press.

Doug Guthrie and Michael McQuarrie. 2008. "Providing for the Public Good: Corporate-Community Relations in the Era of the Receding Welfare State." City and Community, 7:113-140.

*Joseph Galaskiewicz. 1985. Social Organization of an Urban Grants Economy: A Study of Business Philanthropy and Nonprofit Organizations. Orlando, FL: Academic Press.

*Faith Kahn. 1997. "Pandora's Box: Managerial Discretion and the Problem of Corporate Philanthropy." UCLA Law Review, 44, No. 3: 579-676.

*Burt Weisbrod. 1998. "The Nonprofit Mission and Its Financing: Growing Links between Nonprofits and the Rest of the Economy." In To Profit or Not to Profit: The Commercial Transformation of the Nonprofit Sector edited by Burt Weisbrod. New York: Cambridge University Press.

*Jerome L. Himmelstein. 1997. Looking Good and Doing Good: Corporate Philanthropy and Corporate Power. Bloomington, IN: Indiana University Press.

*Norman Bowie. 1993. "The Clash between Academic Values and Business Values." Business & Professional Ethics Journal, 12: 3-19.

Global Dimensions

April 23 Comparative Perspectives

Lester M. Salamon and Helmut K. Anheier. 1998. Social origins of civil society: Explaining the nonprofit sector cross-nationally. Voluntas, 9(3): 213-247.

Helmut K. Anheier and Lester M. Salamon. 2006. "The Nonprofit Sector in Comparative Perspective." In The Nonprofit Sector: A Research Handbook (2nd edition), edited by Walter W. Powell Richard Steinberg. New Haven, CT: Yale University Press.

Qiusha Ma. 2006. Non-Governmental Organizations in Contemporary China: Paving the Way to Civil Society? New York: Routledge. Chapter 1.

C. L. Hsu. 2008. "Rehabilitating charity in China: The case of Project Hope and the rise of non-profit organizations." Journal of Civil Society, 4(2)81-96.

G. Zhiyoung Lan and Joseph Galaskiewicz. 2012. "Innovations in Public and non-profit Sector Organizations in China." Management and Organization Review, 8(3):491-506.

Mei-Ling Wang. 2012. "Managing HIV/AIDS: Yunnan's Government-driven, Multi-sector Partnership Model." Management and Organization Review, 8(3): 535-558.

Feng Wang, Haitao Yin, and Zhiren Zhou. 2012. "The Adoption of Bottom-up Governance in China's Homeowners Associations." Management and Organization Review, 8(3): 559-584.

*M. Zhao. 2012. "The social enterprise emerges in China." Stanford Social Innovation Review, 10(2): 30-35.

*Robert Pekkanen. 2006. Japan's Dual Civil Society: Members without Advocates. Stanford, CA: Stanford University Press.

*Sheldon Garon. 2003. "From Meiji to Heisei: The State and Civil Society in Japan." In The State of Civil Society in Japan edited by Frank J. Schwartz and Susan J. Pharr. New York: Cambridge University Press.

April 30 International Non-governmental Organizations

Final Papers Due

John Boli. 2006. "International Nongovernmental Organizations." In The Nonprofit Sector: A Research Handbook (2nd edition), edited by Walter W. Powell Richard Steinberg. New Haven, CT: Yale University Press.

John W. Meyer, David J. Frank, Ann Hironaka, Evan Schofer, and Nancy B. Tuma. 1997. "The Structuring of a World Environmental Regime, 1870-1990." International Organization, 51:623-51.

Evan Schofer and Wesley Longhofer. 2010. "Global and National Origins of Environmental Association." American Sociological Review, 75:505-533.

Tim Buthe, Solomon Major and Andre de Mello e Souza. 2014. "The Politics of Private Foreign Aid: Humanitarian Principles, Economic Development Objectives, and Organizational Interests in NGO Private Aid Allocation." International Organization. 66:571-607.

Margaret E. Keck and Kathryn Sikkink. 1998. Activists beyond borders. Ithaca: Cornell University Press. Chapter 1.

Tim Bartley. 2007. Institutional emergence in an era of globalization: The rise of transnational private regulation of labor and environmental condition. American Journal of Sociology, 113(2): 297-351.

Eilstrup-Sangiovanni & Teale N. Phelps Bondaroff. 2014. "From Advocacy to Confrontation: Direct Enforcement by Environmental NGOs." International Studies Quarterly, 58: 348-361.

*Tim Bartley. 2003. "Certifying Forests and Factories: States, Social Movements, and the Rise of Private Regulation in the Apparel and Forest Products Fields." Politics and Society, 31:433-464.

*Alnoor Ebrahim. 2003. NGOs and Organizational Change: Discourse, Reporting, and Learning. New York: Cambridge University Press.

*Hagai Katz and Helmut Anheier. 2006. "Global Connectedness: The Structure of Transnational NGO Networks." In Global Civil Society, 2005/6, edited by Marlies Glasius, Mary Kaldor, and Helmut Anheier. London: Sage Publications.