

JEFFREY J. SALLAZ

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Education

- PhD. University of California-Berkeley, Sociology, 2005.
- M.A. University of California-Berkeley, Sociology, 1999.
- B.A. The Ohio State University, Sociology/English, *summa cum laude, with honors, with distinction*, 1996.

Appointments

- Associate Professor, University of Arizona, Sociology, 2011 to present.
- Assistant Professor, University of Arizona, Sociology, 2005 to 2011.
- Fulbright Scholar, Ateneo de Manila University, 2011.
- Visiting Professor, Silliman University (Philippines), 2011-2012.
- Summer Fellow, Center for Advanced Studies in the Behavioral Sciences, Stanford University, 2006.
- Visiting Researcher, University of the Witwatersrand (South Africa), 2002-2003.

Courses Taught

Undergraduate

- Classical Social Theory
- Work and Professions
- Sociology of the Body

Graduate

- Contemporary Social Theory
- Work and Society
- Ethnographic Field Methods
- The State and Social Policy
- Economic Sociology

Publications

Books

- Sallaz, Jeffrey J. In press. *Lives on the Line: How the Philippines Became the World's Call Center Capital*. New York: Oxford University Press.
- Medvetz, Thomas and Jeffrey J. Sallaz, editors. 2018. *The Oxford Handbook of Pierre Bourdieu*. New York: Oxford University Press.
- Sallaz, Jeffrey J. 2013. *Labor, Economy, and Society*. Malden, MA: Polity Press.
- Courpasson, David, Damon Golsorkhi, and Jeffrey J. Sallaz, editors. 2012. *Rethinking Power in Organizations, Institutions, and Markets*. Bingley, UK: Emerald Group Publishing.
- Sallaz, Jeffrey J. 2009. *The Labor of Luck: Casino Capitalism in the United States and South Africa*. Berkeley: University of California Press.

Journal articles

- Sallaz, Jeffrey J. 2017. "Exit Tales: How Precarious Workers Navigate Bad Jobs." *Journal of Contemporary Ethnography* 46(5): 53-599.
- Beyerlein, Kraig and Jeffrey J. Sallaz. 2017. "Faith's Wager: How Religion Deters Gambling." *Social Science Research*. 62: 204-218.
- Sallaz, Jeffrey and Phoenix Chi Wang. 2016. "Sumptuary Labor: How Liberal Market Economies Regulate Consumption." *Politics and Society* 44(4): 551-572.
- Sallaz, Jeffrey J. 2016. "Can We Scale Up Goffman: From Las Vegas to the World Stage." *Gaming Research and Review* 20(1): 79-86.
- Grant, Don, Cindy Cain and Jeffrey J. Sallaz. 2016. "Bridging Science and Religion: How Health Care Workers as Storytellers Construct Spiritual Meanings." *Journal for the Scientific Study of Religion* 55(3): 465-484.
- Delbridge, Rick, and Jeffrey J. Sallaz. 2015. "Work: Four Worlds and Ways of Seeing." *Organization Studies* 36(11): 1449-1462.
- Sallaz, Jeffrey J. 2015. "Permanent Pedagogy: How Post-Fordist Firms Manufacture Effort but not Consent." *Work and Occupations* 42(1): 3-34.
- Sallaz, Jeffrey J. 2014. "Labor and Capital in the Twenty-First Century: Rereading Braverman Today." *Employee Responsibilities and Rights Journal* 26: 299-311.
- Sallaz, Jeffrey J. 2012. "Politics of Organizational Adornment: Evidence from Las Vegas and Beyond." *American Sociological Review* 77(1): 99-119.
- Sallaz, Jeffrey J. 2010. "Service Work and Symbolic Power: On Putting Bourdieu to Work." *Work and Occupations* 37(3): 295-319.
- Sallaz, Jeffrey J. 2010. "Talking Race, Marketing Culture: The Racial Habitus In and Out of Apartheid." *Social Problems* 57(2): 294-314.
- Grant, Don, Alfonso Morales and Jeffrey J. Sallaz. 2009. "Pathways to Meaning: A New Approach to Studying Emotions at Work." *American Journal of Sociology* 115: 327-364.
- Sallaz, Jeffrey J. 2009. "Who's Counting?: Pleasure, Profit, and Vegas in American Film." *Contexts* 8(1): 66-8.
- Sallaz, Jeffrey J. and Jane Zavisca. 2008. "From the Margins to the Mainstream: The Unlikely Meeting of Pierre Bourdieu and US Sociology." *Sociologica* 2: 1-21.
- Sallaz, Jeffrey J. 2008. "Deep Plays: A Comparative Ethnography of Gambling Contests in Two Post-Colonies." *Ethnography* 9 (1): 5-33.
- Sallaz, Jeffrey J. and Jane R. Zavisca. 2007. "Pierre Bourdieu in American Sociology, 1980-2005." *Annual Review of Sociology* 33: 21-41.
- Sallaz, Jeffrey J. 2006. "The Making of the Global Gambling Industry: An Application and Extension of Field Theory." *Theory and Society* 35(3): 265-297.
- Sallaz, Jeffrey J. 2005. "It's an Empowerment Thing?: Affirmative Action and Labor Despotism in a South African Service Industry." *Society in Transition* 36(1): 38-56.
- Sallaz, Jeffrey J. 2004. "Civil Rights and Employment Equity in Las Vegas: The Failed Enforcement of the Casino Consent Decree, 1971-1986." *Nevada Historical Society Quarterly*, 47(4): 283-302.
- Sallaz, Jeffrey J. 2004. "Manufacturing Concessions: Attritionary Outsourcing at GM's Lordstown Assembly Plant." *Work, Employment and Society* 18(4): 687-708.
- Sallaz, Jeffrey J. 2002. "The House Rules: Autonomy and Interests among Contemporary Casino Croupiers." *Work and Occupations* 29(4): 394-427. (Reprinted in: Wharton, Amy S., ed. 2006. *Working in America: Continuity, Conflict and Change*. New York: McGraw-Hill)

Chapters, Essays and other Publications

- Sallaz, Jeffrey J. 2018. "Is a Bourdieusian Ethnography Possible?" Pp. 481-502 in *The Oxford Handbook of Pierre Bourdieu*.
- Medvetz, Thomas and Jeffrey J. Sallaz. 2018. "Pierre Bourdieu: A Twentieth Century Life." Pp. 1-20 in *The Oxford Handbook of Pierre Bourdieu*.
- Sallaz, Jeffrey J. 2013. "Your Paper Has Just Been Outsourced." *Global Dialogues* 3(4).
- Sallaz, Jeffrey J. 2013. "Labor Would Need to Start with a Focus on Political Clout." *Zocalo Public Square*.
- Sallaz, Jeffrey J. 2013. "South Africa." Pp. 813-816 in *Sociology of Work: An Encyclopedia*, edited by Vicki Smith. Thousand Oaks, CA: Sage.
- Sallaz, Jeffrey J. 2012. "Austerity and Academia: The View from Tucson." Newsletter of the Organizations, Occupations, and Work (OOW) section of the American Sociological Association.
- Sallaz, Jeffrey J. 2011. "Qualitative Methods in Sociological Research." In *Oxford Bibliographies Online*. New York: Oxford University Press.
- Sallaz, Jeffrey J. 2010. "Habitus." In *The Encyclopedia of Identity*, edited by Ronald L. Jackson. Thousand Oaks, CA: Sage.
- Sallaz, Jeffrey J. 2009. "Gambling with Development: Comparing Casino Legalization in South Africa with Indian Gambling in California." In *Cultural Perspectives on Gambling Organizations: Backgrounds, Scenes and Contexts*, edited by Sytze F. Kingma. London: Routledge.
- Sallaz, Jeffrey J. 2007. "Labor and Luck in the New Economy." *Perspectives on Work* 10(2): 27-29.
- Sallaz, Jeffrey J. 2007. "Outsourcing." In *International Encyclopedia of the Social Sciences, 2nd Edition*, edited by William A. Darity. Farmington Hills, MI: Macmillan/Thomson.

Book Reviews

- Sallaz, Jeffrey J. 2019. Review of *The Specter of Global China: Politics, Labor and Foreign Investment in China* by Ching Kwan Lee. *Work and Occupations*.
- Sallaz, Jeffrey J. 2017. Review of *Working the Phones: Control and Resistance in a Call Center* by Jamie Woodcock. *Contemporary Sociology*.
- Sallaz, Jeffrey J. 2015. Review of *Imperialism and Capitalism in the Twenty-First Century A System in Crisis* by James Petras and Henry Veltmeyer. *Contemporary Sociology* 44(5).
- Sallaz, Jeffrey J. 2014. Review of *Gambling for Profit* by Kerry G. E. Chambers. *Contemporary Sociology*.
- Sallaz, Jeffrey J. 2014. Review of *Global Unions, Local Power: The New Spirit of Transnational Labor Organizing* by Jamie K. McCallum. *Work and Occupations*.
- Sallaz, Jeffrey J. 2013. Review of *Phone Clones: Authenticity Work in the Transnational Service Economy* by Kiran Mirchandani. *American Journal of Sociology* 118(5).
- Sallaz, Jeffrey J. 2012. Review of *Casino Women: Courage in Unexpected Places* by Susan Chandler and Jill B. Jones. *Contemporary Sociology* 41(5).
- Sallaz, Jeffrey J. 2011. Review of *The Anthropology of the New Media in the Philippines* by Raul Pertierra. *Social Science Diliman* 7(1): 99-101.
- Sallaz, Jeffrey J. 2011. [Review](#) of *Migrants for Export: How the Philippine State Brokers Labor to the World* by Robyn Magalit Rodriguez. *Work and Occupations*.
- Sallaz, Jeffrey J. 2009. [Review](#) of *Pop Finance: Investment Clubs and the New Investor Populism*.

By Brooke Harrington. *Contemporary Sociology* 38(2): 201-3.

- Sallaz, Jeffrey J. 2007. Review of *Labor's Time: Shorter Hours, the UAW and the Struggle for American Unionism*. By Jonathan Cutler. *American Journal of Sociology* 113(1): 288-9.
- Sallaz, Jeffrey J. 2007. Review of *Goffman Unbound!: A New Paradigm for the Social Sciences* by Thomas Scheff. *American Journal of Sociology* 113(2).
- Sallaz, Jeffrey J. 1998. "Pornography, The Production and Consumption of Inequality: A Review Essay." *Berkeley Journal of Sociology*. 42: 155-162.

Grants, Awards, and Honors

- Distinguished Article Award, American Sociological Association Section on Labor and Labor Movements, for "Permanent Pedagogy: How Post-Fordist Firms Produce Effort but not Consent" (2015).
- University of Arizona, College of Social and Behavioral Sciences, Research Professorship (spring semester, 2014).
- Conference Grant, Sage, Funding to support a three day conference on the topic of "Organizations as spaces of work." May 24-26 in Rhodes Greece (2012).
- Fulbright Fellowship, "Structuring a Business Process Outsourcing Industry in the Philippines: Social, Economic, and Political Considerations." Awarded in 2010.
- Distinguished Scholarly Manuscript Award, American Sociological Association Section on Labor and Labor Movements, for *The Labor of Luck* (2010).
- University of Arizona, Office of the Provost, George H. Davis Travel Fellowship, (2010), \$5000
- SBSRI Seed Grant, University of Arizona, "Organizing the Network Society: An Anatomy of the Business Process Outsourcing Field," 2010. \$1500
- University of Arizona, International Affairs Office, Junior Faculty Conference Travel Grant, 2008.
- Magellan Circle Grant, University of Arizona, Funding to Support an Interdisciplinary Conference "Lives on the Edge: Immigration and Politics on the US-Mexico Border," 2008.
- Udall Center for Studies in Public Policy Fellowship. 2007-08.
- Summer Institute on Economy and Society: Trajectories of Capitalism, Participant, Center for Advanced Study in the Behavioral Sciences, 2006.
- University of Arizona, Provost Authors Support Fund, 2006.
- University of Arizona, Social and Behavioral Sciences Research Institute, Summer Research Grant Development Fellowship, 2006.
- American Sociological Association, Labor and Labor Movements Section Award for Best Graduate Student Paper, for "Manufacturing Concessions, 2004.
- University of California Institute for Labor and Employment, Dissertation Research Fellowship, 2003-4.
- UC-Berkeley Institute for International Studies, John L. Simpson Memorial Research Fellowship in International and Comparative Studies, 2003-05.
- National Science Foundation, Dissertation Improvement Grant, 2002-3.
- Social Science Research Council, International Dissertation Research Fellowship, 2002-3.
- UC-Berkeley, Normative Time Dissertation Year Fellowship, 2001-2.
- Society for the Study of Social Problems, Labor Studies Division, Harry Braverman Graduate Student Paper Award, 2001.
- Social Science Research Council, Corporation as a Social Institution Dissertation

Fellowship, 2001, 2002.

- University of California Institute for Labor and Employment, Dissertation Research Fellowship, 2003-4.
- UC-Berkeley, Humanities Research Grant, 2001, 2002.
- UC-Berkeley Department of Sociology, Herbert Blumer Award for Best Graduate Student Paper in the Area of Symbolic Interactionism, 2000.
- UC-Berkeley Institute for International Studies, Hewlett Pre-Dissertation Research Grant, 2000-1.
- National Science Foundation, Pre-Doctoral Fellowship, 1997-2000.
- The Ohio State University, Department of Sociology, Best Undergraduate Thesis for “Conservative Trends among the Young,” 1996.

Service to the Profession

- Council Member, ASA Section on Economic Sociology (2017-present)
- Council Member, ASA Section on Labor and Labor Movements (2014-2017)
- Prize Committee Chair, Distinguished Book Award, ASA Section on Labor and Labor Movements (2017)
- Prize Committee Chair, Distinguished Article Award, ASA Section on Labor and Labor Movements (2016)
- Prize Committee Chair, Distinguished Graduate Student Paper Award, ASA Section on Labor and Labor Movements (2015).
- Editorial Board Member, *American Journal of Sociology* (2018-present) *Ethnography* (2009-present); *American Sociological Review* (2015-present); *Research in the Sociology of Work* (2015-present), *Organization Studies* (2007-2014), *Work and Occupations* (2014-present), *Work in Progress* (2015-present)
- Prize Committee, Max Weber Book Award, ASA Section on Organizations, Occupations and Work, (2014, 2007).
- Prize Committee, Best Graduate Student Paper Award, ASA Section on Labor and Labor Movements (2014, 2005).
- Advisory Board Member, “Professions in International Political Economies” project of the European Research Council (2011-2013).
- Scientific Committee, Asia Pacific Sociological Association Conference (2012).
- Fulbright Philippine-American Educational Foundation Admissions Committee, (2011).
- Prize Committee, Distinguished Scholarly Manuscript Award, American Sociological Association Section on Labor and Labor Movements (2011).
- Session Organizer, “Cultural Expressions of Neoliberalism,” American Sociological Association Meeting, Atlanta (2010).
- Session Organizer, “From Old Repertoires of Power and Contention at Work to New Forms of Institutional Domination,” European Group on Organizational Studies, Lisbon (2010).
- Nominations Committee, ASA Section on Organizations, Occupations and Work (2008-09).
- Nominations Committee, ASA Section on Labor and Labor Movements (2007-08).
- Panel Organizer, “Labor Movements, Labor Markets, the Labor Process,” Pacific Sociological Association, San Francisco (2004).
- Editorial Board Member, *Berkeley Journal of Sociology* (1997-1999).
- Reviewer, *American Sociological Review*, *American Journal of Sociology*, *British Journal of Sociology*,

Comparative Sociology, Ethnography, European Management Review, Governance, Organization Studies, Qualitative Sociology, Sociological Forum, Sociological Theory, Agham Tao (Science Today, Journal of the Anthropological Association of the Philippines), Sociological Methodology, Work and Occupations, Routledge, Harvard University Press, Columbia University Press, Sage Publications, Wits University Press.

Selected Presentations and Talks

- “The Relativity of Work: What Makes a Bad Job Bad.” *University of Arizona, School of Sociology, Colloquium*. March 15, 2019 (Berkeley, CA)
- “Exit Trumps Loyalty in Voice.” *University of California-Berkeley, Institute for the Study of Societal Issues, Colloquium*. April 9, 2015 (Berkeley, CA)
- “Sumptuary Labor: On Privatized Governance and those who do it,” (with Phoenix Chi Wang) *American Sociological Association, Annual Meeting* August 2015 (Chicago, IL)
- “Foxconning Science.” *International Sociology Association*. July 15, 2014 (Yokohama, Japan)
- “Entering Field Sites Via Gifting.” *Academy of Management, Annual Meeting*. August 3, 2014 (Philadelphia, PA)
- “Truth and Competence: Control in a Call Center.” *Harvard University, Colloquium*. March 10, 2014 (Boston, NY)
- “What is Outsourcing?: How the New Industrial Revolution has been Framed in Newspapers,” *American Sociological Association, Annual Meeting* August 11, 2013 (New York, NY)
- “Relational Inequality and Emergent Solidarity,” *Southern Sociological Society, Annual Meeting* April 27, 2013 (Atlanta, GA)
- “Working the Risk Society,” *Pacific Sociological Association, Annual Meeting*, March, 2013 (Reno, NV)
- “Behind the World’s Back Office: How Patriarchy and Profits Made the Philippines a Call Center Capital,” *Cornell University, Southeast Asia Program, Colloquium*, February 1, 2013 (Ithaca, NY)
- “Your Paper Has Been Outsourced: How to Follow Scientific Papers Across the Globe,” *MIT Sloan School, Colloquium*, December 4, 2012 (Cambridge, MA)
- “What is BPO?: A Plenary Address,” *Philippine Sociological Society Annual Meeting*, October 15, 2011 (Naga, Philippines)
- “Back Office to the World” *Ateneo de Manila, Department of Sociology and Anthropology, Colloquium*, July 10, 2011 (Manila, Philippines)
- “Truth and Competence: The Moral Order of an Outsourced Call Center.” *University of Arizona Sociology Department Colloquium*, 2010 (Tucson, AZ).
- “Workshop on the Extended Case Method of Ethnography.” *North Carolina State University, Sociology Methods Workshop*, October 28, 2010 (Raleigh, NC)
- “Of Cockfights and Cardgames.” *North Carolina State University, Sociology Department Speaker Series*, October 28, 2010 (Raleigh, NC)
- “New Social Movements and Neoliberalism: The Two Faces of Employment Equity.” *International • Sociological Association*, 2010 (Gothenberg Sweden); *European Group for Organizational Studies*, 2010 (Lisbon, Portugal).
- “Creative Chaos Under Fire: A Critical Take on a Sociological Analysis of the Post-Modern Art Festival.” *Pacific Sociological Association*, April 11, 2010 (Oakland, CA).
- “Liminal Sins: A Critical Economic Sociology of Bets, Butts, and Brews.” *Eastern Sociological Society Annual Conference*, March, 20, 2010 (Boston, MA)

- “Service Work and Symbolic Power: Taking Bourdieu to Work.” *Eastern Sociological Society Annual Conference*, March, 19, 2010 (Boston, MA)
- “Past-in-Present Racial Formations in Post-Apartheid South Africa.” *University of Connecticut, Sociology Department, Colloquium 2009* (Storrs, CT)
- “The Politics of Organizational Adornment: Divergent Logics of Theming in a Newly Globalized Field.” *University of Arizona Sociology’s Social Organization Seminar 2009*, (Tucson, AZ)
- “Service Work and Symbolic Power: Taking Bourdieu to Work.” *American Sociological Association*, 2009 (San Francisco, CA)
- “Framing Outsourcing in America: An Exploratory Study of Major News Publications.” *Guest Presentation at Eller Business School’s Nexus of Entrepreneurship and Technology*, 2009 (Tucson, AZ)
- “The Toe and Heel of the New Economy: Global Geographies, Meet Local Temporalities.” *University of California, San Diego, Sociology Department, Knowledge Ways and Power Plays Conference*, 2009 (San Diego, CA).
- “The Extended Case Method: A Primer.” *Methods of Social Research Workshop*, 2009 (Tucson, AZ)
- “Just Find the Sweet Spot: Routinizing Pleasure in the Global Casino Industry.” *Rouen Business School Seminar Series*, 2009 (Paris, France).
- “Ambivalent Greetings: Workers at the Beginning and End of Globalization.” *Rouen Business School Seminar Series*, 2009 (Paris, France).
- “Two Approaches to Power at Work.” *European Group for Organizational Studies*, 2008 (Amsterdam, Holland).
- “The Labor of Regulation: Policy and Practice in the Realm of Employment Equity,” *Udall Center for Studies in Public Policy*, 2008 (Tucson, AZ).
- “Puzzling to Understand the Other: An Ethnography of Mission Trips across the U.S.-Mexico Border.” With Gary Adler. *American Sociological Association*, 2008 (Boston, MA).
- “Deep Plays: Culture, Practice and Post-Colonial Trajectories in Indonesia and South Africa,” *American Sociological Association Conference*, 2007 (New York, NY).
- “To Protect and to Serve: Two Modes of Regulating Service Labor in the Global Service Economy,” *The Ohio State University Sociology Department Colloquium*, 2007 (Columbus, OH).
- “Of Cockfights and Card-games: A Comparative Essay in Honor of Clifford Geertz,” *Social Science History Association Conference*, 2006 (Minneapolis, MN).
- “Race-Speak and Market-Speak,” *University of Arizona Anthropology Department Colloquium*, 2006 (Tucson, AZ)
- “Goffman and Globalization: Strategic Interactions on a World-Stage,” *American Sociological Association Conference*, 2006 (Montreal, Canada).
- “An Ethnography Corporate Marketing in the New South Africa,” *University of Arizona Sociology Department Colloquium*, 2006 (Tucson, AZ).
- “Race and Labor in South Africa and the US,” *University of Arizona History Department Colloquium*, 2006 (Tucson, AZ).
- “Making the Managerial Habitus,” *Putting Pierre Bourdieu to Work Conference*, 2005 (Berkeley).
- “Law, Luck and Labor: Service Work in the Global Gambling Industry,” *University of California Institute for Labor and Employment*, 2004 (Point Reyes, CA).
- “Waging a War of Attrition at GM’s Lordstown Assembly Plant,” *American Sociological*

Association Conference, 2003 (Atlanta, GA).

- “Globalizing Gambling: The Birth of Casino Industries in California and South Africa,” *Pacific Sociological Association Conference, 2003 (Los Angeles, CA).*
- “Gambling Law Liberalization in the US and South Africa.” *The Society for Comparative Research, 2003 (Princeton, NJ).*
- “Gambling with Development,” *Social Science Research Council Oikos and Anthropos Conference, 2002 (Prague, CZ).*
- “Conserving a Casino Color Bar: The Division of Labor in a New South African Casino,” *Sociology Colloquium, University of the Witwatersand (2002).*
- “The House Rules: Tips, Tokens and Tactics among Contemporary Casino Dealers,” *American Sociological Association Conference, 1999 (Chicago, IL).*

Advisees (PhD., * denotes chair)

- *Gibson, Michael, PhD. candidate., Department of Sociology, University of Arizona, (ongoing)
- Clarke, Hannah, PhD. candidate., Department of Sociology, University of Arizona, (ongoing)
- Schutz, Amanda, PhD. candidate., Department of Sociology, University of Arizona, (ongoing)
- Benites-Gambirazio, Eliza, PhD. candidate., Department of Sociology, University of Arizona, (ongoing)
- *Villa-Henninger, Luis, PhD. candidate., Department of Sociology, University of Arizona, (2017)
- Wang, Phoenix Chi, PhD., Department of Sociology, Harvard University (2016)
- Dufault, Beth, PhD., Eller School of Management, University of Arizona (2016) (currently assistant professor at SUNY-Albany)
- Andrews, Laura, PhD., Department of Sociology, University of Arizona (2014)
- *Schrank, Zach, PhD., Department of Sociology, University of Arizona (2013) (currently assistant professor at the University of Indiana-South Bend)
- Ward, Matthew, PhD., Department of Sociology, University of Arizona (2012) (currently assistant professor at the University of Southern Mississippi)
- Adler, Gary, Ph.D., Department of Sociology, University of Arizona (2012) (currently assistant professor at Penn State University)
- Duberstein, Jennie, Ph.D., School of Natural Resources, University of Arizona (2009)